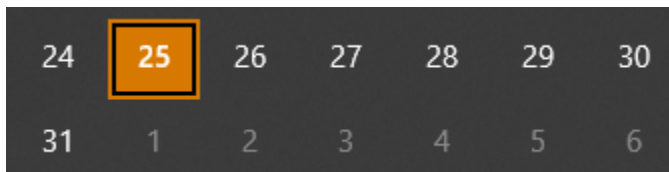


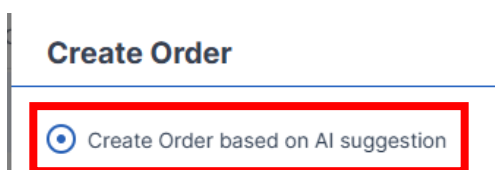
AI Suggestive Ordering will take into consideration your sales trend, pmix, live inventory, and daily usage and provide you with a suggested order based on your forecast for the week.

It is important that you have an accurate forecast and accurately counted inventory each week so that the math is accurate.

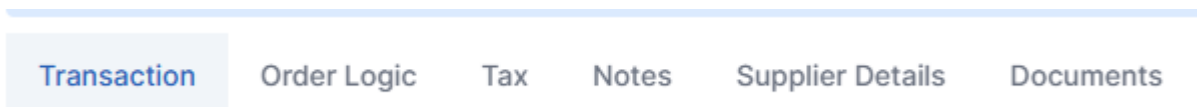
1. When getting ready to make a suggestive order, you need to make sure that both the current week and the following week's forecast are complete.
 - a. The reason for both is that if you place the order today on the 25th, for it to be delivered on the 27th, the food will need to get you through from the 17th to the 3rd. To accurately suggest, the forecast needs to be done through those dates. We always recommend doing the full week forecast to ensure all math is correct.



2. Click into Purchasing, deliveries, then switch to the orders tab and choose "Create Order based on AI suggestion".



3. Choose your vendor on the next page. It will auto-populate the start date and the end date for you. Please don't adjust these dates, as they are set by USF delivery schedule.
 - a. Note: The math behind the scenes takes into consideration the days leading up to the start date of the supply period and adds a 2 day buffer on the end.
4. Press Create. This will generate the order for you.
5. In this ordering you will see different tabs at the top:



- a. Transaction Tab is where you physically place the items to order. On this tab you will see several different columns:

Quantity	Suggested Quantity	Live Inventory	Pending Orders	Daily Usage	Product Code	Product Description ↑	Unit	Split Case	Cost per Unit	Net Value	Actions
0	0	1.17	0.00	0.01	4637523	48oz Choc Almond Chip	6 × 48 × OZ		22.68	0.00	⋮
0	0	1.83	0.00	0.03	6746362	48oz Chocolate	6 × 48 × OZ		20.53	0.00	⋮

- i. Suggested Quantity - QTY it thinks you should order based on multiple factors.
- ii. Live Inventory – based on last count entered on inventory.
- iii. Pending Orders – if you have any incoming/pending orders.
- iv. Daily Usage – broken down based on average PMIX.
- v. Product Code/Description - USF Code/Item Descriptions.
- vi. Unit – Case/Pack Size.
- vii. Ignore Split Case – USF Does NOT allow split cases.



You adjust the quantity in the first column to be what you want to order. On the top right you can also choose “Preview Order” once you have added anything to see only the items you have selected to order. From there, you can always add a product by using the blue “+ Add Product” button .

- b. Order Logic Tab explains the math behind the suggestion:

Search Table Show only products to be ordered Order Logic Explained

Product ↑	Last Counted	Predicted Usage	Live Inventory	On Order	Safety Stock Usage	Order Unit	Suggested Qty
Bacon Raw	Aug 25, 2025	2.72	0.08	2.00	0.00	1 × 30 × LB	1.00
Butter Whipped	Aug 25, 2025	1.06	0.82	0.00	0.00	2 × 5 × LB	1.00
Fries - New French Fries 1/4" Coated Skinless	Aug 25, 2025	6.50	0.17	6.00	0.00	6 × 6 × LB	1.00
Lobster Meat	Aug 25, 2025	0.37	0.00	0.00	0.00	6 × 2 × LB	1.00

- i. This defaults to only show products to be ordered. To adjust that, change the “Show only products to be ordered” toggle on the upper right side.

Show only products to be ordered
- ii. This breaks down the products, shows you the last count, the predicted usage, live inventory, on order, if there is safety stock usage, order unit and suggested quantity.
- iii. This can be a good place to see why it didn’t order something that you think should have been based on the suggested qty and the predicted usage might be close but not enough to cause the system to order it.

AI Ordering Explanation

Suggestive purchase orders are based on predicted usage (based on delivery schedules, sales forecasts which give us PMIX forecasts & recipes). Then, live inventory and pending orders (sent orders that are not received yet) are taken out of the predicted usage. The logic is as follows:

- $\text{Order Quantity} = \text{Predicted Usage} + \text{Safety Stock} - \text{Live Inventory Level} - \text{Pending Orders}$

Products with Thaw Time

When ordering products with a thaw time, we adjust the AI suggested order to ensure the products are ready for usage based on delivery and thawing. This helps prevent stock shortages.

Rarely Ordered Products

You can now mark products as rarely ordered in the Product Tree. Those products won't be included in the AI suggested order calculations. They will still appear on your order screen with a suggested quantity of 0, and will be flagged as excluded, so you can manually adjust the quantity if needed. **This is a Global Setting, submit a FranConnect ticket if you need this changed.**

Safety Stock Usage

Certain products have been marked with a safety stock so that your truck always orders them. **This is controlled by a Global Setting, submit a FranConnect ticket if you have suggestions.**